1902/105 1903/105 1906/105 1907/105 1908/105 1909/105 1913/105 1916/105 1918/105 1919/105 1920/105 1922/105 1923/105 1924/105 1925/105 1926/105 COMMUNICATION November 2022 Time: 3 hours



# THE KENYA NATIONAL EXAMINATIONS COUNCIL

CRAFT CERTIFICATE IN SALES AND MARKETING CRAFT CERTIFICATE IN SUPPLY CHAIN MANAGEMENT CRAFT CERTIFICATE IN BUSINESS MANAGEMENT CRAFT CERTIFICATE IN CO-OPERATIVE MANAGEMENT CRAFT CERTIFICATE IN ROAD TRANSPORT MANAGEMENT CRAFT CERTIFICATE IN INFORMATION STUDIES CRAFT CERTIFICATE IN MARITIME TRANSPORT OPERATIONS CRAFT CERTIFICATE IN TOUR GUIDING OPERATIONS CRAFT CERTIFICATE IN TOUR GUIDING AND TRAVEL OPERATIONS CRAFT CERTIFICATE IN INFORMATION COMMUNICATION TECHNOLOGY CRAFT CERTIFICATE IN PROJECT MANAGEMENT CRAFT CERTIFICATE IN CLERICAL OPERATIONS CRAFT CERTIFICATE IN INVESTMENT MANAGEMENT CRAFT CERTIFICATE IN MARITIME TRANSPORT LOGISTICS CRAFT CERTIFICATE IN HUMAN RESOURCE MANAGEMENT (MODULE I)

#### COMMUNICATION

3 hours

# INSTRUCTIONS TO CANDIDATES

This paper has 14 (FOURTEEN) questions in TWO sections; A and B.

Answer ALL the questions in both sections in the answer booklet provided.

Candidates should answer the questions in English.

This paper has 5 printed pages.

Candidates should check the question paper to make sure that all the pages are printed as indicated and that no questions are missing.

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Turn over



## SECTION A (32 marks)

## Answer ALL the questions in this section.

1. State four ways in which the sender of a message can be a barrier to effective oral communication. (4 marks) 2. List three disadvantages of formal communication in an organization. (3 marks) 3. Give three characteristics of non-verbal communication. (3 marks) List three advantages of using email to communicate. 4. (3 marks) 5. (3 marks) Give three benefits of practising official etiquette in an organization. 6. List three advantages of using a questionnaire to collect information for report writing. (3 marks) 7. State four reasons for holding meetings in an organization. (4 marks) 8. State three circumstances under which an employee may be required to go for a counselling interview. (3 marks) List three activities that a public relations officer may carry out to improve the image of an 9. organization. (3 marks) List three visual aids that may be used during a presentation. (3 marks) 10. rodro clips. clip chart.

1902/105 1903/105 1906/105 1907/105 1908/105 1909/105 1913/105 1916/105 1918/105 1919/105 1920/105 1922/105 1923/105 1924/105 1925/105 1926/105

#### SECTION B (68 marks)

#### Answer ALL the questions in this section.

(a) Explain five types of information that should be included in a curriculum vitae.

(10 marks)

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- (b) Explain four activities that a secretary should carry out before a meeting is held to ensure that it is successful. (8 marks)
- 12. You work at Takato College as the Communications Assistant. It has been noticed that the number of students using the library over the last one year has decreased significantly. The College Principal has requested you to investigate the matter. Assume that you have carried out the investigations and write a report. (16 marks)
- (a) Explain four ways in which the chairperson of an interviewing panel can ensure that the best candidate is selected for a job. (8 marks)
  - (b) Outline four responsibilities of customer care staff in an organization. (8 marks)
- 14. Read the passage below and then answer the questions that follow it.

Lake Turkana is the source of livelihood for more than 20,000 families through commercial fishing activities. However, the lake's water volume is likely to decline by 60 per cent in the next five to seven years. This is due to the construction of the Gibe Dam on Omo River by the Ethiopian government for irrigation and to generate electricity. While the dam will boost development in Ethiopia, civil rights groups argue that thousands of indigenous families downstream who depend on fishing and pastoralism, among others, stand to lose. The groups argue that the dam has interfered with fish breeding zones in the River Omo which drains 90 per cent of its water into Lake Turkana. Subsequently, there has been a drop in fish stocks in the lake. This has resulted in a scramble for fish between the Turkana community and their Merile counterparts from Ethiopia.

The transformation of several hectares of grazing fields in the River Omo basin into crop production is driving pastoralists from Ethiopia to invade Turkana North for pasture and water. Most parts of the basin are under crop production through irrigation systems. This has resulted in scarcity of pasture for members of the pastoral communities. Indeed, some members of the Merile community have abandoned pastoralism and embraced agricultural production which

1902/105 1903/105 1906/105

1907/105 1908/105 1909/105

1913/105 1916/105 1918/105

1919/105 1920/105 1922/105

1923/105 1924/105 1925/105

1926/105

November 2022

3

Turn over

they consider more lucrative, hence the scramble for agro-pastoralism land. Population pressure is also causing conflict among pastoralists from the two countries. Even though the pastoralists have embraced farming, fish remains the main source of food and income to the Merile, Dasanach, Turkana and El Molo communities. The continued meddling with River Omo's breeding zones is posing a major threat to their socio-economic livelihood.

According to the Kenya Marine Fisheries Research Institute (KMFRI), Lake Turkana has a potential of generating Ksh.3 billion annually if proper management plans are <u>put in place</u>. However, KMFRI cites interference of fish breeding zones, siltation, use of improper fishing gears and poor handling processes as some of the factors that contribute to the waning quantities of fish and reduced revenue generation. Mismanagement of the Kalokool fish processing plant and frequent attacks on fishermen by militias are other factors that are derailing fishing activities in Lake Turkana. It is also claimed that the processing plant does not operate at its maximum capacity due to interference by politicians who have vested interests in the plant. Additionally, frequent attacks by militias have scared away potential investors from engaging in commercial fishing activities that would improve income generation and the livelihoods of the locals.

Following a peace agreement between Kenyan and Ethiopian leaders to contain armed conflict, the government has deployed additional Kenya Marine Police to patrol the lake and promote trade. It is expected that this action will facilitate commercial fishing and boost income generation. Before this action was taken, fishing activities at the lake had drastically declined after most traders moved out following recurrent attacks by raiders from the two communities. The Turkana County Government has procured equipment worth Ksh.51 million and an offshore patrol motorboat to enhance income generation from the fishing activities. This has seen income generation from fish around Lake Turkana increase from Ksh.12 million to Ksh.16 million and the production improving from 31 tonnes to 35 tonnes within six months.

Among equipment the county government acquired include 12,661 fishing nets and 15,000 floaters that were distributed to fishermen along the lake. The county also plans to procure an extra motorboat and fibre glass boats to access deeper water for big fish as 97 per cent of fishermen in the lake are still restricted at the periphery. The county government also released Ksh.31 million for reviving the Turkana Fishermen Cooperative Society that was active in the early 1990s. The society will buy and process fish from members and establish ready markets to boost the fishing sector in Northern Kenya.

Adapted from: Business Daily, 7 October 2021

1902/105 1903/105 1906/105 1907/105 1908/105 1909/105

1913/105 1916/105 1918/105

1919/105 1920/105 1922/105

1923/105 1924/105 1925/105

1926/105

November 2022

4

- (a) State the meaning of the following words and phrases as used in the passage.
  - (i) scramble to do away with.
  - (ii) scarcity to word stages three .
  - (iii) meddling
  - (iv) put in place \_ toming up with
  - (v) facilitate course.
  - (vi) procured secure \*

(6 marks)

- (b) In about 120 words and according to the passage, write a summary on the measures that have been taken to revive the declining fishing industry in Lake Turkana. (8 marks)
- (c) Highlight four negative effects of constructing the Gibe Dam on Omo River. (4 marks)

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1902/105 1903/105 1906/105 1907/105 1908/105 1909/105 1913/105 1916/105 1918/105 1919/105 1920/105 1922/105 1923/105 1924/105 1925/105 1926/105