Name	Index No
1521-22-23/202	Candidate's signature
1601-02-03/202 WORKSHOP ORGANIZATION AND	Date
MANAGEMENT	Date



THE KENYA NATIONAL EXAMINATIONS COUNCIL

CRAFT CERTIFICATE IN ELECTRICAL AND ELECTRONICS ENGINEERING MODULE II (POWER OPTION) (TELECOMMUNICATION OPTION) (INSTRUMENTATION OPTION)

WORKSHOP ORGANIZATION AND MANAGEMENT

3 hours

INSTRUCTIONS TO CANDIDATES

Oct/Nov 2012 Time: 3 hours

Write your name and index number in spaces provided above.

Sign and write the date of the examination in the spaces provided above.

You should have the following for this examination.

Mathematical tables/Scientific calculator.

Answer any FIVE of the following EIGHT questions in this paper.

Answers ALL questions in the spaces provided in this question paper.

All questions carry equal marks. Maximum marks for each part of a question are as shown.

For Examiner's Use Only

Question	1	2	3	4	5	6	7	8	TOTAL
Marks									

This paper consists of 16 printed pages.

Candidates should check the question paper to ascertain that all the pages are printed as indicated and that no questions are missing.

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4.	(a)	With	respect to business organizations;					
		(i)	Define the term 'management'.					
		(ii)	State the three levels of management.	(6 marks)				
	(b)	Expl	ain the following functions of management.					
		(i)	Staffing.					
		(ii)	Directing.					
		(iii)	Controlling.	(9 marks)				
	(c)	State	any five principles of management as developed by Henri Fayol.	(5 marks)				
2.	(a)	(i)	Explain the term 'work stay' as used in a manufacturing industry,					
		(ii)	List any five steps involved in assessing the time a job should be do	one. (8 marks)				
	(b)	Descr	ribe any three steps of method study in a business organization.	(9 marks)				
	(c)	Expla	un what is meant by standard time in manufacturing.	(3 marks)				
3.	(a)	Draw	a labelled block diagram of a production system.	(4 marks)				
	(b)	Differentiate between production planning and production control. (5 r						
	(c)	State any five steps involved in production planning in an industry.						
	(d)	Describe the following functions of production planning and control.						
		(i)	Routing;					
		(ii) (iii)	Loading; Dispatching,	32				
		(111)	Dispatching.	(6 marks)				
4.	(a)	(i)	Define the term 'Quality Control' with respect to product manufactu	ring.				
		(ii)	State any;					
			I. Five advantages of having a "Quality control system,					
			II. Two areas where inspection can be carried out in a manufact industry.	uring (10 marks)				

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	(b)	(i)	Explain the term 'inspection' with respect to quality control in a presystem.	oduction			
		(ii)	State any four advantages of floor inspection.	(6 marks)			
	(c)	Expl	ain the following quality inspection methods:				
		(i)	Inspection of product design.				
		(ii)	Inspection of the design process.	(4 marks)			
5.	(a)	(i)	Define the term 'procurement' as used in a business organization.				
		(ii)	Outline any four steps involved in a procurement life cycle in mode	ern business. (6 marks)			
	(b)	Desc	ribe the key elements of the purchasing process.	(4 marks)			
	(c)	With	respect to business operation;				
		(i)	Explain the importance of stock control.				
		(ii)	State three types of stock that a business can hold.				
		(iii)	List any four effects of overstocking.	(10 marks)			
6,	(a)	Explain the importance of having good industrial relations in a working environment.					
		(ii)	State any four ways of settling industrial disputes.	(7 marks)			
	(b)	(i)	State any five component changes of memorandum of association in formation of a company.	the			
		(ii)	Differentiate between registered and statutory companies.	(8 marks)			
	(c)	List a	ny five elements of a contract.	(5 marks)			
7.	(a)	(i)	Define the term 'marketing'.				
		(ii)	List any four functions of marketing.				
		(iii)	Explain the importance market segmentation.	(8 marks)			
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	(b)	(i)	Explain the term 'sales promotion' as used in a business environment	nt.
		(ii)	Outline any five methods of sales promotion that may be adopted by organization.	a business (7 marks)
	(c)	(i)	Explain the term consumer behaviour as applied in marketing.	
		(ii)	List any three characteristics of a consumer or buyer in a market.	(5 marks)
8.	(a)	(i)	Define production control as used in manufacturing.	
		(ii)	List any four objectives of production control.	(7 marks)
	(b)	(i)	Explain the term "Law of Tort".	
		(ii)	Describe four elements of negligence that must be satisfied in order of a tort to file a legal claim and receive compensation.	for a victim (9 marks)
	(c)	List a	ny four tender documents.	(4 marks)