BASIC UNITS OF LEARNING

COMMUNICATION SKILLS

UNIT CODE: HOS/CU/FP/BC/01/6/A

Relationship to Occupational Standards

This unit addresses the Unit of Competency: Demonstrate Communication Skills

Duration of Unit: 40 hours

Unit Description

This unit covers the competencies required to demonstrate communication skills .It involves, meeting communication needs of clients and colleagues; developing communication strategies, establishing and maintaining communication pathways, conducting interviews, facilitating group discussion and representing the organization.

Summary of Learning Outcomes

- 1. Meet communication needs of clients and colleagues
- 2. Develop communication strategies
- 3. Establish and maintain communication pathways
- 4. Promote use of communication strategies
- 5. Conduct interview
- 6. Facilitate group discussion
- 7. Represent the organization

Learning Outcomes, Content and Methods of Assessment

Learning Outcome	Content	Methods of Assessment
1. Meet communication	Communication process	 Interview
needs of clients and	Modes of communication	 Written texts
colleagues	Medium of communication	
	Effective communication	
	Barriers to communication	
	Flow of communication	
	Sources of information	
	Organizational policies	
	Organization requirements for	

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Learning Outcome	Content	Methods of Assessment
2. Develop	written and electronic communication methods Report writing Effective questioning techniques (clarifying and probing) Workplace etiquette Ethical work practices in handling communication Active listening Feedback Interpretation Flexibility in communication Types of communication strategies Elements of communication strategy Dynamics of groups	• Interview
communication strategies	 Styles of group leadership Openness and flexibility in communication Communication skills relevant to client groups 	Written texts
3. Establish and maintain communication pathways	Types of communication pathways	InterviewWritten texts
4. Promote use of communication strategies	 Application of elements of communication strategies Effective communication techniques 	InterviewWritten texts
5. Conduct interview	 Types of interview Establishing rapport Facilitating resolution of issues Developing action plans 	InterviewWritten texts
6. Facilitate group discussion	Identification of communication needs	InterviewWritten texts

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Learning Outcome	Content	Methods of Assessment
	 Dynamics of groups Styles of group leadership Presentation of information Encouraging group members participation Evaluating group communication strategies 	
7. Represent the organization	 Presentation techniques Development of a presentation Multi-media utilization in presentation Communication skills relevant to client groups 	InterviewWritten texts

Suggested Methods of Instruction

- Discussion
- Role playing
- Simulation
- Direct instruction

Recommended Resources

- Desktop computers/laptops
- Internet connection
- Projectors
- Telephone

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